UNIT 3 ENGLISH:

ANALYSING ARGUMENT

2022

Term 2	Course Focus	School Assessed Coursework
Week 1	Analysing argument	
25th April		
	25th April ANZAC day	
Week 2		
2nd May		
Week 3		
9th May		
Week 4		
16th May		
Week 5		
23rd May		
Week 6		Analysing argument: Analysis of multiple media texts SAC
30th May		

The Task: Analyse the use of written and visual language in media texts that present different points of view on an issue

- Three articles will be handed out on the day of the SAC.
- The SAC is scheduled
 for week 6 of Term 2
- You are to analyse the use of argument and language in multiple media texts
- You are to structure your analysis as a coherent essay
- Your analysis should be 800-1000 words in total

Conditions:

- One 50 minute session of class time will be allocated to annotate the articles and plan your essay
- You will be allocated **100 minutes** to write the argument analysis essay, under SAC conditions
- Your annotated media texts will be collected at the end of the 50 minute session and returned during the essay writing time
- No additional notes permitted
- You must submit your annotated media texts with your SAC
- You are allowed to use a print dictionary during the SAC

SCORE /20

English Unit 3 – Analysing Argument

	Very hígh 5	Comprehensive and complex understanding of the arguments presented in the texts and how firey have been constructed to position audiences,	Sophisticated and insightful analysis and comparison of arguments with complex arguments with complex discussion of the inputated discussion of the arguments, persuasive use of farguage and ine Impact of the texts. Considered and ancurate use of fextual evidence to justify the analysis.	Skillut contral of the features of comportative analysis, including the highly punficient use of situcture, conventions and language, including the use of relevant metalanguage.	Highly expressive, ittent and coherent written languege tirat empkoys the skilful and accurate use of spelling, punctualism and syntax of Standard Australian English.
e	Hìgh 4	Delatical and accurate understanding of the anguments presented in the texts and how they have been constructed to position autlences.	Datatied and corretul analysis and comparison of arguments with thoughtful discussion of the infent and development of the arguments, prestuasive use of larguage and the impart of the lexit. Careful use of lexitual evidence to justify the analysis.	Careful control of the features of comparative analysis, including the careful use of structure, conventions and language, including the use of relevant metalanguage.	Expressive, iluent and coherent written language that emphys the appropriate and accurate use of spetting, punctuation and syntax of Standard Austrafian English.
DESCRIPTOR: typical performance in each range	Medium 3	Sound and clear understanding of the arguments presented in the (exts and how they have been constructed to position audiences.	Clear and appropriate analysis and comparison of arguments with hroad discussion of the intent and development of the arguments, persuasive use of language and the impact of the texts. Suitable use of textual evidence to justify the analysis.	Sound control of the features of comparative analysis, including the appropriate use of structure, conventions and fanguage, including the use of relevant metalanguage.	Generally fluent and coherent witten language that employs the appropriate use of spelikrg, puncluation and syntax of Standard Australian English.
DESCRIPTOR: typical p	Low 2	Some understanding of the argumpade presented in the texts showing score awareness of how they have been constructed to position audiences.	Some analysis and comparison of arguments with limited discussion of the intent and development of the arguments, persuasive use of languege and the impact of the texts. Some use of fextual texts. Some use of fextual	Some control of the features of comparative analysis, including the use of structure, conventions and language, including the use of metalanguage.	Mosly clear whiten languege that employs some conventions of spelling, punctuation and syntax of Standard Australian English.
	Very low 1	Limiled understanding of the arguments presented in the texts showing limited awaraness of how they have been constructed to position audiences.	Limiled analysis and comparison of arguments with some reference to the fexts.	Limiled control of the features of comparative analysis.	Writen language that shows binited control of speding, punctuation and syntax of Standard Australian English.
	Descriptors	Complex understanding of the issue, the author's point of view and the way they have developed arguments to present their point of view.	Sophistication of comparative analysis with comparative analysis with considered use of evidence to support analysis.	Skillful control of the appropriate writing structure and use of appropriate metalanguage.	Expressive, fluent and coherent wriling that otheres to the syntax of Slandard Australian English.
			Unit 3 AOS2 Analyse and compare the use of argument and persuasive language in texts that present a point of view on an issue currently dehated in the media.		

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Very Iow 1-7	Low 8-11	Medium -12-13	High 14-15	Very high 16-20
DG	E-D	D+-C+	B−B∻	A-A+

2

What to look for in an OPINION ARTICLE • Tone/ shifts in tone • Opinions • Images • Imagery - metaphors, similes • Experts - people, authorities, texts • Statistics, case studies, research data • Quotes • Rhetorical Questions • Allusions • References - literary, biblical, historical, sporting • Appeals to emotions • Who/what is missing? • Symbols	 What to look for in the ELECTRONIC MEDIA. Who is presenting? Who is being interviewed? What other footage/sound bites are being used? Order of presentation of material Selection of material — who/what is missing? Use of camera/ sound effects/music Tone of speakers Language of speakers Is the presentation intended to persuade the viewer to a particular perspective?
 What to look for in a PHOTOGRAPH What is missing? What is in focus? What is out of focus? Who/what is in the foreground? Background? How are people standing/sitting? What are the facial expressions? What is the body language? What is unusual or strange? What visual imagery has been used? What is the caption? How does it link with the photo? 	 What to look for in a CARTOON What is the issue? What particular aspect of the issue is targeted? How/where is it positioned on the page? Does the cartoonist depict (show) the physical features of well-known people in an exaggerated way? How does he depict people in general? Who does he make fun of? Why? Does the cartoon employ any symbols? How can they be interpreted? Who are the central figures/objects in the cartoon? What do the facial expressions tell the reader? What feature is played upon? Why? What inonies, satire, humour is evident? Is language used at all (e.g. a caption, thought bubble, printed material, eto)?
 What to look for in a HEADLINE Case - use of capitals, upper and lower case Typeface - font/bold/italics Puns - words with double meanings Imagery - smiles and metaphors Alliteration Onomatopoeia Allusions Misquotes Symbols Appeals to emotions Tone What is missing? 	 What to look for in a WEBPAGE Which group/organisation authored the page? When the page was last updated What features does the page have - sound, video, etc? What typeface has been used? Order of presentation of the material Selection of material - who/what is missing? Tone Language What are the purposes of the page? Is any action required from the reader?

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Summary table of persuasive techniques

Use this table as a quick reference to build your understanding of the various ways popular techniques can be used to persuade and/or manipulate readers, viewers or listeners. (Note that the given examples may not demonstrate all the points in the third column.)

Persuasive technique and definition	Examples	How the technique persuades
Alliteration	'Little Lucas left in limbo'	Gains attention; adds emphasis; often in headlines.
Repetition of a consonant, especially	(Headline to a story about a child waiting	Draws attention to key words.
at the start of words.	for surgery)	 Not persuasive on its own but can be when used with other techniques.
Anecdole	'Three years ago my brother was killed in a car crash. Every month I watch with horror	 Personal experience lends weight/credibility to the writer's viewpoint.
A story about someone or something that the writer has experienced or heard about.	as the road toll continues to rise.'	• Gives a human angle, making the issue seem more relevant or 'real'.
Appeal to family values	'This criminal would not have broken	Invokes the reader's desire for emotional security
Suggests that families are good,	the law if he'd been raised in a healthy,	and a protective, nurturing environment for children.
especially traditional nuclear families.	traditional family setting.'	• Can be implicit when anti-social behaviour is blamed on broken or dysfunctional families.
Appeal to fear and insecurity	'The city has become a no-go zone due to	Makes the reader want to lessen the threat to the machine as applied by taking the writer's orbital
Arouses fear and anxiety by suggesting	alcohol- and drug-fuelled violence spilling out from clubs and affecting innocent	themselves or society by taking the writer's advice. Plays on people's fears.
that harmful or unpleasant effects will follow.	bystanders.'	Trays un peuple's rears.
Appeal to the hip-pocket nerve	'Victorians are losing a lot of money due to	 Positive impact: makes the reader pleased about
Suggests that we should pay the least	excessive speeding fines and government revenue-raising.'	getting value for money. Regative impact: makes the reader annoyed about
amount possible, either individually or as a society.		 Negative impact: makes the reader annoyed about paying too much or about the misuse of money.
Appeal to loyalty and patriotism	'Students should be taught more about	 Invokes feelings of pride, a shared identity and
Suggests that we should be loyal to our	Australian history so they can learn to value this great country.'	common purpose. • Often uses inclusive language to emphasise these
group and love our country.	· · · · · · · · · · · · · · · · · · ·	feelings.
Appeal to tradition and custom	'All businesses should be closed on	 Traditional customs have positive associations, e.g.
Suggests that traditional customs are valuable and should be preserved.	Anzac day to observe and maintain the traditional day of respect.'	with ideas of family and social unity, inclusiveness, sharing.
antenne fille allenne en blover i wer		 Often compared positively with 'modern' lifestyles to make us feel we are losing social cohesion.
Attacks and praise	'The CEO of this bank is both immoral and	 Attack: positions us to think badly of the person and
Attacks or praises an individual or group.	unethical.'	 therefore to dismiss their ideas or viewpoint. Praise: makes us regard the person and therefore
		their ideas or viewpoint sympathetically.
Clichés	Some celebrities may seem shallow, but	• Reassures the reader through a familiar expression.
Overused phrase quickly understood by a	we shouldn't judge a book by its cover."	• Lulls the reader into an uncritical mindset.
wide audience.		 Often has a comic effect. This can produce a light- hearted, amusing tone, or a sarcastic, critical tone.
Emotive language	'Helpless animals are suffering needlessly	Encourages the reader to respond on an emotional
Language that has a strong emotional	cruel and painful deaths.'	level.
impact. Uses the positive and negative connotations of words to influence the reader's response.		 The readers' emotional response positions them to share the writer's viewpoint.

Persuasive technique and definition	Examples	How the technique persuades
Evidence The use of facts and figures to suggest a rational or scientific basis for a point of view.	'According to food industry statistics, Victorians spend \$3.8 billion a year on takeaways.'	 Numbers and scientific findings appear factual. Make the writer's viewpoint seem objective rather than subjective/personal. Beware - facts and figures can be used selectively, by omitting evidence to the contrary.
Exaggeration, overstatement and hyperbole Exaggerates the true situation for dramatic impact. Hyperbole uses a figure of speech (simile or metaphor) to do this.	'The reigning soccer champions were completely destroyed in last night's epic battle'.	 Attracts the reader's attention through a surprising or extreme claim, especially in headlines. Often combined with an emotional appeal. Can generate humour to make the reader view the writer's viewpoint positively.
Generalisation A sweeping statement that suggests what is true for some is true for most or all.	'Generation Y are spoilt, fickle and lazy.'	 Appeals to a widely held belief or prejudice. Can be combined with an emotional appeal since the use of reason will reveal the flaws in the generalisation.
Graphs and diagrams Evidence presented in a visual form.	Sports injuries Hockey Football	 Uses a visual presentation to give a clear picture of a situation. Appears to be factual, therefore true.
Inclusive language Uses 'we', 'our' 'us', etc. to include the readers in the same group as the writer.	'Aussie homes are now the world's biggest. But though we're gaining space, we're losing intimacy, and the sense that there should be limits to our consumption.'	 The sense of belonging to the same group positions the reader to share the same ideas as others within that group. Invokes our desire not to be 'left out' or regarded as an outsider.
Metaphor and simile Figures of speech that identify a similarity between two different things. A simile uses 'as if' or 'like'; a metaphor does not.	'The Queensland Police Service has this year assembled the greatest arsenal of weapons in its history for the war against speeding.'	 Creates a striking image, often working on an emotional level. Often witty; more engaging than dry description.
Pun A play on a word that suggests a double meaning (e.g. 'Bombers' meaning the football team or aircraft in WWII). Often plays on a word with a similar sound but different spelling (e.g. whet/wet).	'Koala cull un-bearable for animal rights activists'	 Often used in a headline to grab the reader's attention, especially through the use of humour. Not essentially persuasive but the 'double' meaning of a word usually has a positive or negative connotation.
Reason and logic Used to link ideas together and develop an argument in support of the main contention.	'If we don't have the resources to support an increased population, we can't sustain this level of immigration. It's that simple.'	 Suggest that the writer's viewpoint is true and not just their opinion or emotional response. Make the argument 'watertight' so opposing viewpoints seem less convincing. Often used with a detached tone and/or formal style.
Repetition Using a word or phrase several times.	'Women's mags are self-hate manuals, full of diets you'll never be able to stick to, lives you'll never be able to lead, recipes for food that'll never look as good on the table as it does in the pictures.'	 Emphasises the main point or key term. Often used in speeches to reinforce or highlight a point.
Rhetorical question A question with an implied but unstated answer.	Catherine Deveny, <i>The Age</i> , 27 March 2009 'Do members really want a lying, incompetent businessman as the club president?'	 Forces the reader to supply the answer and see things from the writer's perspective. Implies the answers self-evident and therefore correct. Often contains an emotional appeal.

BLOCK APPROACH: Intro Body 1 – Analysis Media text 1 Body 2 – Analysis Media text 2 Body 3 – Generally a visual as media text 3 – Analysis and compare Body 4 – Compares the texts

Conclusion

TICK	INTRODUCTION	
AS		
YOU		
GO		
in the second	Issue/context – why has this article been written?	Recently there has been
	What has happened to make this article come to	
	light?	the second
	Text details	In response to this event,(Author's name)targets (what audience) and (what type of tones e.g aggressively/logically) asserts/argues/contends that(what is
	Audience Contention	their viewpoint or point of view? What do they want to the audience to agree
	Tone/s	with?) in the article (or describe what text type) "article name."
	Language and purpose	The author (use author's last name) uses informal/formal/passive/indirect (or
		what type of language) language to convince their readership of their cause because (what is their purpose of writing this article? To persuade? To convince
		readers to do what?)
	Introduce 2 nd and 3 rd media text in a similar fashion	Similarly, by contrast etc.
	with comparative language	and a second standard and standard a second and an an an and an and a second and a second version of the second
	BODY 1-each chunk could be a mini paragrap	ch referencing 2-3 specific language uses
	Chunk 1: Topic sentence: Introduce argument 1 or the	The author (use last name) opens their (what tone? E.g sarcastic) article by arguing (what argument?)3
	beginning/first section of their article	
	Middle: Evidence and explain.	e.g Sentence starters (use a combination throughout!)
	test a label and marked and marked a	With 'the': The (technique) of "example/quote" positions readers who(think what about this issue?) to feel(what emotion) to be more inclined to support
	When in doubt remember: Technique, example, effect	(what?)
	GHELL	
	Analyse some e.g 2-3 specific language uses and	The author's name: Garro utilizes (technique) when stating/ of "example/quote"
	how they influence the target audience to feel,	which influences (the target audience) to(think what? because) (feel what? because) (do what? Because)
	think or act (do).	peranse/ (no muse: personal
		With a preposition (in, through, by, during, at, etc): By using (technique when stating/ of "example/quote") the author implies that there (what is being implied
		or persuaded?) which encourages (name audience) to(think what? because)
		(feel what? because) (do what? Because)
		With aning word: Appealing/any word ending in ING to (what or who) the (technique) "example/quote" positions readers (name audience) who(think
		what about this issue?) to feel(what emotion) to be more inclined to support
		(what?)
	Link back to the first section or first argument	By persuading their readership that (what was the argument?) he/she urges/encourages/persuades/inspires (specific audience) to
	presented	urges/encourages/persuades/inspires (specific audience) to
	Chunk 2: 'Topic sentence' - Introduce argument 2 or	Then, adopting/maintaining a(describe tone) tone, the author persuades the
	the middle of the article	reader that (what is the second argument or the middle of the article
		addressing?)
		OR Then shifting to a(describe the tone or approach) tone/approach, she/he goes
		on to argue that
	Middle: Evidence and explain.	
	When in doubt remember: Technique, example,	
	effect	
	Analyse some e.g 2-3 specific language uses and	1
	how they influence the target audience to feel,	

Linking:	Therefore, while putting forward(the argument you identified)the author (use last name) encourages/inspires her/his readers to (what action do they want their readers to take?)
Chunk 3 IF POSSIBLE: 'Topic sentence' Introduce argument 3	The author closes with(what 3rd argument or what the last section of their article addresses) or The author closes with a(describe the tone/approach) Tone/approach to finally argue how
Middle: Evidence and explain. When in doubt remember: Technique, example, effect Analyse some e.g 2-3 specific language uses and how they influence the target audience to feel,	
 think or act (do). Linking:	Arguing (what was the argument you just discussed?) persuades the readers to (do what?)
	BODY.2 – Analyse the second media text in similar way BODY 3 – Analyse the third media text in a similar way
	BODY 4 - Comparative
Comparative paragraph: Outline 3 – 4 key similarities	Things you could compare: Appeals Tone Overall argument structure or progression Language approaches Positions and authority Overall affects and purposes (look at linking sentences)
Conclusion	
Summarise and compare overall purposes and effects of each media text	

INTEGRATED: Option 1 – Comparing structure Introduction Body 1: Analyse and compare openings Body 2: Analyse and compare middles Body 3: Analyse and compare endings Body 4: Analyse and compare visual to other 2 texts

Conclusion

as you go Issue/context - why has this article been written? What has happened to make this article come to light? Recently there has been Text details In response to this event,(Author's name)targe audince) and (what yoe of tones as gargersweigh audince) and (what yoe want to the audience to agered article (or describe what text type, "article name article informal/form	ctio	'n		
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strategy)(author 2) takes on a rather(descri argument)approach. Middle: Evidence and explain – Language approaches for media text 1 in the middle			a fext	While (author 1) opens their piece with(what argument or
Argument)approach. Middle: Evidence and explain – Language approaches for media text 1 in the middle	Jub	pare the middle of each written medic	3 LOAN	strategy)(author 2) takes on a rather(describe approach or
Middle: Evidence and explain – Language approaches for media text 1 in the middle				
text 1 in the middle	Evid	dence and explain – Language approa	ches for media	
			effect	
Analyse some e.g 2-3 specific language uses and how they				
influence the target audience to feel, think or act (do).	eth	he rarget audience to teel, think or act	1001.	3

Comparative sentence or word	Similarly, by contrast etc.
Middle: Evidence and explain – Language approaches for me text 2 in the middle When in doubt remember: Technique, example, effect	dia
Analyse some e.g 2-3 specific language uses and how they influence the target audience to feel, think or act (do).	
Link: Compare what the overall effect of moving to this appr in the middle of their articles encourage their audience to fe think or do OR compare why they progressed their pieces th way.	el, you identified)the author (use last name author 1)
BODY 3: Compare the end	
Topic: Compare the end of each written media text	(Author 1) closes with(what 3rd argument or what the last section of their article addresses) whereas (Author 2) closes with a(describe the tone/approach) Tone/approach to finally argue how
Middle: Evidence and explain – Language approaches for me text 1 in the end When in doubt remember: Technique, example, effect	edia
Analyse some e.g 2-3 specific language uses and how they influence the target audience to feel, think or act (do).	
Comparative sentence or word	Similarly, by contrast etc.
Middle: Evidence and explain – Language approaches for me text 2 in the end When in doubt remember: Technique, example, effect	edia
Analyse some e.g 2-3 specific language uses and how they influence the target audience to feel, think or act (do).	
Link: Compare what the overall effect of moving to this app in the end of their articles encourage their audience to feel, or do OR compare why they ended their pieces this way.	Therefore, while putting forward(the argument in the middle think you identified)the author (use last name author 1) encourages/inspires her/his readers to (what action do they want their readers to take?) whereas (author 2) adopts the argument of(the argument in the middle you identified)to encourage/inspire her/his readers to (what action do they want their readers to take?)
BODY 4: usually a visual media text	
Topic: Compare the third media text to the first 2 texts.	The visual/cartoon/image supports (who's article OR maybe its own separate argument) by expressing the Idea that(what idea does it express)
Middle: Compare how the visual language supports or cont with the other media texts	
Link:	Therefore, in presenting this image/cartoon/visual the author (us last name) wants his/her audience (name target audience) to (fer think or do what) which has the different/similar effect to (name text 1 or 2)
Conclusion	
Summarise and compare overall purposes and effects of ea media text	ch

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Author	Analytical verb/	Noun phrase (effectthink/feel/do word)
	Sentence to describe example + how argument has been constructed	
The writer	Adopts an emotive approach	To create a sense of fear
The author	Uses her position of credibility	To establish a need for security in an
The editor	Relies mostly on logic	uncertain global environment
'Smith'	Draws on visual imagery	To play upon taxpayer's interests
'Yergon'	Attacks the opposition	By highlighting the government's responsibility to the public
'Shane Woon'	Forges a connection between and	To draw attention to the need for student
	Adopts a defensive position	safety
	Opens with	To appeal to a sense of justice
	Closes with	To position readers to accept the proposal
		By positioning readers to reject the Council's idea

Base camp (at level):

Prepositional phrase/participle phrase	Author	Analytical verb/sentence to describe construction of argument	Connector	Example	Noun phrase (effectthink/feel/do word + reference to audience)
Throughout the piece	The writer	Adopts an emotive approach	Through	The words "for their sake", instilling	A sense of fear amongst local mothers regarding, highlighting
In the headline	The author	Uses her position of credibility	With/ with the	Her alarmist tone, "[example]", highlighting…	Australian voters to reject calls for, reinforcing
In response to calls for increased funding	The editor	Relies mostly upon logical progression	By describingas	The impassioned plea, "We must do <i>something</i> !",	A sense of hope amongst the LGBTIQ community, underscoring
At the close of the second paragraph	'Smith'	Draws on visual imagery	When	creating	Raily support for asylum seekers,
When discussing the impact on [stakeholders/group],	'Yergon'	Relentlessly attacks the opposition	То	The italicised text <i>must</i> , urging	highlighting

				The inclusive pronoun	Parents to protect their children,
In her discussion of	'Shane	Forges a connection between	Ву	"we", encouraging	perpetuating
	Woon'	and	using/employin		
			8/	The colour red in the	University students to condemn,
Appealing to local community members,		Adopts a defensive position	describing	accompanying image, suggesting	portraying
					Small business owners to question the
starting the piece with	*******	Upens with/closes with		Statistical evidence,	status quo, drawing attention to
			-	coupled with the expert	
		Uses a tonal shift fromto		opanoin, presents within	Validating the concerns of
Addressing fellow members	47 9 9 2 7 10 7 10				environmentalists, suggesting
of the community					
	comathematic	Contrasts			
	RAAJAJJAJJA				
		Echoes			

Summit (new heights):

Noun phrase Noun phrase 2 (big picture	(immediate effect— idea + reference to	think, feel, do word + community)	reference to	audience)	accise			A sense of fear Ideals of a democratic	amongst local society	mothers regarding,	highlighting	The need for the	development of technology	Australian voters to and human progress	reject calls for,	reinforcing	A sense of restorative	justice	A sense of hope	amongst the LGBTIQ	community, Taxpayer's interests	
Analytic verb		persuasive 1	effect			*******		Reinforcing			Urging			Emanating			Denigrating	1		Implying	3	
Analytic	m of even when	auveru						Subtly			Emphatically			Cogently	-		Forebodingly			Cynically		
Example						 		The words	"for their	sake"			Her alarmist	tone	****		Тће	impassioned	plea, "We	must do	something!"	
Connector						 		Through			With/	-	with the			By	describing	as			When	
Analytic verb/		sentence to	describe	example and	how argument	has been	constructed	Adopts an	emotive	approach			Employs logical	progression			Forges a	connection	between and			
Author	*****	2000 - 13 S S S S S S S S S S S S S S S S S S		<u>996, a 2000</u> , a				The	author			The writer			The editor			'Smith'			'Yergon'	
Prepositional	or participle	phrase			-			Throughout	the plece			In the	headline			Bv	employing			Through	using	

In response	Adopts a	The italicised			Conservative	
to	defensive	text "must"			community members	
	position		biatanuy	eliciung	to reconsider the	concerns or the younger
					proposal, supporting	generation
At the close		The inclusive				
of the second	Uses a tonal	pronoun	Aniiwe	condemning		
paragraph	shift fromto	"we"			Building and	school's social responsibility
				•	construction workers	
			Aggressively	Encouraging	into pursuing strike	
While	Opens with	The framing			action,	Government's responsibility
		of the soldier				to the public
		at the centre	Subsequently	Mobilising		
In her	Contrasts	of the war			Rally support for	
discussion		poster			asylum seekers,	A need for security in an
of			Consequently	Inspiring	connecting to	uncertain global political
	Echoes				****	CHING
		The colour				
Appealing to		red in the		Compelling	Parents to protect	
local	ls reminiscent	accompanyin			their children,	Individual choice
community	of	g image			perpetuating	
members,		1		Positioning		1
		-				A sense of equality
	-	Statistical			University students to	
Starting the		evidence,		Appealing to	condemn,	
piece with		coupled with			portraying	

Vibrant, cooperative	community life		Ethical society																			
	Small business owners	to question the status	quo, drawing	altenion to		Validating the	concerns of	environmentalists.	suggesting)										,		
	Fngaging	readers'	attention	whomedite				Chollonging	Clianelignig		Undermining			Detracting	attention away	from	alau 646 da Mayanga	1, two bills are set		16.00 · · · · · · · · · · · · · · · · · ·	1.0.,	
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"just about	everyone	knows"		Addressing	fellow	members of	the	community			444444444444444444444444444444444444444					unu famian	-	*****				

Language Analysis Word Bank

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Widen your vocabulary by using a range of words to replace the more common ones.

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emphasises	places weight on, accents, highlights, underlines, underpins, stresses
persuades	elicits, positions, influences, manipulates, sways, convinces, predisposes, pressures, leads, compels, accentuates, evokes, signals, alludes to, exemplifies, demonstrates, fosters a sense of, suggests, down plays, indicates, typifics, intensifies, undermines, encourages, produces, underpins, enhances, promotes
argues	contends, speculates, contests, asserts, maintains, remonstrates, demonstrates, expounds, ponders, considers, rebuts
on the other hand	conversely, however, alternatively, in opposition to, whereas
as well	furthermore, nonetheless, additionally, moreover, in addition, ass well as
Tones	bitter, flamboyant, sombre, fearful, hushed, excitable, wistful, hopeful, sarcastic, outraged, calm, bemused, wistful, belligerent, aggressive, condescending
Puts down/ opposes	Condemns, denounces, criticises, attacks, reviles, disparages, denigrates, challenges, contradicts, disputes, questions
To express similarity	Similarly, likewise, in the same way, equally, so too, besides, just as
To express differences	In contrast, on the other hand, yet, whereas, however, nevertheless, in comparison, conversely, alternatively, in opposition to, on the contrary
Style of language	literary, informative, plain, colourful, simple, discursive, colloquial, chatty, formal, informal, complex, jargon
Ways the writer presents ideas	Accentuates, condones, proposes, advances, contends, repeats, advocates, highlights, magnifies, asserts, supports, promotes, emphasises, reinforces, underpins, exaggerates, draw attention to,
Words you're expected to use	Analogies, Anecdotes, Appeals, Argument, Attacks, Biased, Caption, Connotations, Contention, Devices, Dramatic, Editor, Emotive, Evidence, Exaggeration, Experience, Expert, Figurative language, First-hand, Generalisation, Headline, Humour, Hyperbole, Imagery, Impact, Irony, Language, Loaded language, Metaphor, Mockery, Objective, Opponents, Personal, Persuasive, Picture, Position, Question, Repetition, Rhetorical, Ridicule, Sarcasm, Satire, Simile, Stance, Statistics, Subjective, Sympathy, Title, Viewpoint, Visualize
Add your own words here	

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THINK The audience can - Accept the opinion - Absorb - Be attentive to - Be involved in the debate - Consider - Consider - Contemplate - Form a new perspective - Imagine - Ponder over - Process - Reconsider - Reflect on - Regard - Take into account - Visualise - Weigh up	FEEL The audience can feel - Affected - Angry - A sense of betrayal - A sense of loyalty - Concerned - Convinced - Converted - Disapproval - Disapproval - Disappointed - Disgusted - Fearful of the consequences - Insecure - Optimistic - Outraged - Reassured - Swayed - Sympathetic	DO The audience can - Agree - Be fascinated - Be Impressed - Change their behaviour - Change their beliefs - Complain - Digest - Discover - Encourage - Express - Be concerned - Protest - See clearly - See the problems - Stand up for - Take action
 Reconsider Reflect on Regard Take into account 	- Insecure - Optimistic - Outraged - Reassured	- Protest - See clearly - See the problems - Stand up for

What does the author want the audience to think, feel or do?

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Words with Value

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Instead of using words that are value free such as shows, tells, says, or even depicts, use language that shows your understanding of what the intended effect upon the reader is and that has value. If you simply say that "this shows the readers" or "tells the reader" then you are in <u>danger of summarising</u> rather than analysing.

Examples of verbs	with value:			
Persuades	Convinces	Cajoles	Sways /Influence	CS
Aggravates	Exacerbates	Condemns	Advises	
Scares	Intimidates	Threatens	Deplores	
Lares	Disapproves	Challenges	Humiliates	
Discloses	Discards	Entices	Fuels fear	
Confronts	Argues	Alienates	Ridicules	
Disputes	Attacks	Criticises	Reprimands	
Accuses	Rejects	Chastises	Scolds	
Coaxes	Exposes	Provokes	Supports	
Condemns	Saturates	Reveals	Rebukes	
Suggests	Illustrates	Encourages	Discourages	
Evolces	Stirs up	Recommends	Moelcs	
Forces	Urges	Compels	Coerces	
Justifics	Reinforces	Reiterates	Repeats	
Promotes	Intensifies	Downplays	Fosters a sense of	fc
Misrepresents	Portrays	Accuses	Demeans	
<u>4</u>	·			
Words to describe	the tone of language			
Calm	Composed	Poised	Detached	Amicable
Logical	Rational	Sensible	Reasonable	
Sympathetic	Concerned	Compassionate	Empathetic	
Serious	Solemn	Gravo	Stem	
Disappointed	Indifferent	Educated	Complaining	Respectful
Mocking	Sarcastic	Ridiculing	Vindictive	Humourous

Sample phrases

Obsessive

Insistent

Outraged

Critical

Emotional

Passionate

Forceful Infuiated

What is said	How it is said
X forces readers to accept his viewpoint that	The editor's composed tone allows readers to
X challenges readers to adopt their viewpoint	X engages the feeling of readers
X emphasizes the contention	X evokes anger/sympathy from readers
X repeats the point that	X gains readers' sympathy by
The author reinforces the contention/viewpoint	X justifies the point of view by including hard
The author presents a very slanted view in favour	evidence
of	X coerces readers to relate to the problem
The editor's logical argument criticizes	X's use of inclusive language draws readers
X disputes that view that	into the debate by
X Endorses the contention that	The editor writes with an inflammatory tone
X reiterates (repeats) the main argument	In the view of the writer, homework should be
X urges readers to adopt the position that cats in	banned.
the community are a menace.	The author's logical argument supports the
The author is critical of	view that
The author disputes the view that	The writer uses highly emotive language to
The writer advocates that	defend/disoredit

Dedicated

Aggressive

Frustrated

Inflammatory

Slanted

Fanatical

Adamant

Irritated.

Provocative

Committed

Determined

Positive	Neutral	Negative
agreeable	authoritative	abusive
alamist	bland	accusing
animated	blunt	aggressive
appreciative	businesslike	alarmist
assured	calculated	angry
cheerful	caím	pompous
compassionate	cheerful	arrogant
concerned	complaisant	assertive
confident	considered	authoritative
considerate	detached	bitter
eager	direct	bullying
enthusiastic	dispassionate	commanding
concerned	formal	cynical
heated	forthright	dejected
hopeful	frank	demeaning
lively	light-hearted	deriding
optimistic	matter-of-fact	disappointed
passionate	measured	dismissive
supportive	mild	disturbed
sympathetic	pensive	facefious (teasing)
troubled	reasonable	hostile
pleading .	reflective	insensitive
5	resigned	scornful
*	respectful	Insistent
	self-indulgent	mocking
	sensible	outraged
•	serious	patronising confrontational
	straightforward	pessimistic
	unemotional	pleading
	worried	resentful
		denouncing
		sarcastic
		sarcastic
		satirical
		scathing
		sneering
		unconcerned
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WORD BANK for TONE

It is not sufficient to simply identify the tone of a text. You must also show how its tone might influence, position or persuade a reader.

For example:

Adopting a detached stance in relation to asylum seekers and their dilemmas, the Age editorial argues that it is time readers took a fresh look at this problem. This measured approach, combined with a fairly weighty analysis of the problems refugees face, establishes the credentials of the writer in the minds of his readers as a reasonable and impartial observer. It is in quite sharp contrast to the deliberate appeals to fear and loathing of ...

Analysing photographs

Here are some questions to think about when considering how photographs can be used to persuade. It is often a good idea to start by considering what has been included in the photograph and what has been left out. Photographs, like all media texts, are constructed. When someone takes a photograph, they make decisions about what will be included and left out of the photograph. In newspapers, writers often don't have a say about the images that accompany their article but subeditors usually choose an image that will reinforce the point-of-view and tone of the article.

Subject

Photographs usually have a subject. This is the focus of the photograph. Although the subject of a photograph is usually a person, this isn't necessarily the case. When you're looking at the subject, think about how they are dressed and their body language. These sort of visual cues can be subtly used to make us think about the issue in a particular way.

Camera angle

Photographers always consider how camera angle will contribute to the meaning of their photograph.

- Overshot. The camera is positioned directly above the subject, looking down. This can create a sense of powerlessness and insignificance.
- High angle. The camera is positioned at an angle above the subject, looking down. This camera angle usually makes the subject appear small and powerless.
- Eye level. Most photographs are taken at eye level because it is how we're used to seeing the world. It can create a sense of normalcy.
- Low angle. The camera is positioned below the subject, looking up, giving them a sense of power and dominance.
- Undershot. The camera is positioned directly beneath the subject.

Shot size

Shot size refers to how close the camera is positioned to the subject.

- Extreme long shot. An extreme long shot is when the camera is positioned a long way from the subject. Extreme long shots are usually used to show landscapes or cityscapes. This type of shot size could be used to show how vast or large a location is.
- Long shot. In a long shot, people are usually visible but there is often a great deal of background as well.
 Long shots often depict places and provide some sort of commentary about how people in the frame are affected.

- Full shot. A full shot shows a person from head to toe. Full shots can be used to show what a person is wearing or capture their body language, both of which can convey a great deal about an issue.
- Mid shot. A mid shot shows the subject from the waist up, capturing aspects of their appearance and body language while helping to illustrate their facial expression more clearly.
- Close up. Close ups are usually used to emphasise the facial expressions of a subject. Whether pain, anguish, happiness or confusion, the close ups of these expressions can help to persuade an audience to accept a particular point of view.
- Extreme close up. Extreme close ups show a very small detail. It might be a shot of someone's eyes or something else entirely. Extreme close ups can create emphasis by capturing a detailed view of something related to the issue.

Lighting

Photographers think carefully about their use of lighting and how this contributes to the meaning created in their photograph.

- Key light. The key light refers to the main light in a scene. Shots that are only lit with one light source can create shadows and areas of great contrast on the face of a subject.
- Fill light. A fill light is a secondary light source that softens shadows and helps to illuminate the face of a subject.
- Back light. A back light is often used to create a subtle halo-effect around the edge of the subject. This can help distinguish them from a dark background.
- Hard light. Hard light refers to any light source that emits bright, direct light onto the face of a subject. This creates shadows, emphasises wrinkles and creates a sense of gritty realism.
- Soft light. Soft light refers to any light source that is diffused or indirect. This is usually more flattering than hard light because it creates softer shadows.

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Colour

Colour always conveys meaning and can be a powerful persuasive technique. Always consider how colour contributes to the meaning conveyed by a photograph and how it might be used to persuade. Are the colours bright and vivid? Are they dull and desaturated? The colours themselves also convey meaning. Red is commonly used to convey passion and romance. Blue might create a sense of sadness or depression. The colour green might be used to reinforce an environmental message.

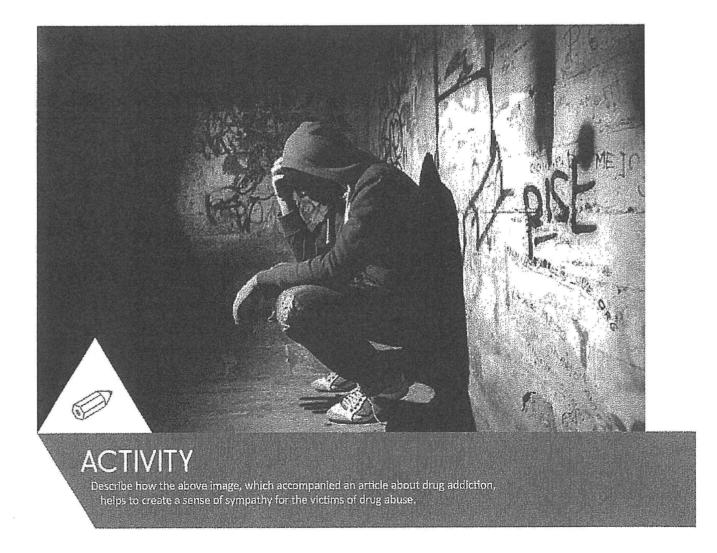
Focus

When discussing photographs, always consider how focus contributes to the image. Depth of field is a term that refers to how much of an image is in focus. Deep focus is when everything in an image, from the foreground through to the background, is completely in focus. This can help to emphasise the surroundings of the subject. The phrase 'narrow depth of field' is used to described shots in which the focal distance is quite short. Photographs using narrow depth of field typically have the subject in focus while the background is completely blurred out. This technique can be used to emphasise the subject of the photograph.

Composotion

When analysing photographs, always consider how the shot has been composed. Think about the positioning of the subject and objects within the frame. Is the photograph balanced or asymmetrical? How does this help to represent the issue? What does it make the audience think and feel?

When you're explaining how a photograph might be used to reinforce the point of view of an article, don't get bogged down in unnecessary detail. Only discuss techniques that are appropriate and clearly being used to make the audience think or feel about the issue in a particular way.



Creative Content Australia Persuasive Language

Analysing cartoons

Cartoons often accompany opinion articles online and in newspapers. Political cartoons often stand alone as persuasive texts. If they accompany an article, they are usually not the work of the writer but often reinforce the message or tone of the article. Cartoons are often used to ridicule and caricature politicians. They might comment on the absurdity of a situation. Although people think about cartoons as light-hearted, they often use black humour to highlight important issues.

Subject

Who or what is depicted in the cartoon? How is the subject portrayed? How is the subject represented when compared to other elements in the illustration?

Tone

It's very useful to think about the overall tone of a cartoon. Is it humorous? Derisive? Dismal? Gloomy? How does the illustration make you feel?

Caricature

Are particular features of the subject exaggerated or ridiculed? What might this make the audience think or feel about the subject?

Colour

What type of colours are used in the illustration? How does this make the audience feel about the issue?

Symbolism

Is there anything in the cartoon that might symbolise or represent something else?

Caption

Is there a caption or any text in the cartoon? How does this make the subject look? What does it suggest about the issue? How does it make the audience feel about the issue?



Cathy Wilcox, November 7, 2013.



Ron Tandberg, November 7, 2013.

Creative Content Australia Persuasive Language

www.creativecontentaustralia.org.au 22

Language Analysis Sentence Openings

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Contention	The writer asserts that The editor/writer/author/journalist argues that Contending that, the writer then The author quickly establishes the main contention that The writer's claim that encapsulates the main contention In an inflammatory tone, the writer declares that
Point of view /viewpoint /position	The point of view presented by [name of writer] is Adopting a controversial position, the writer argues that Arguing from a position of principle, the writer asserts that The position is further elaborated by the writer when A contradictory point of view is established when/by Deliberately shifting the main argument to positions the reader to Conversely, the writer argues that .which influences the reader to Confirming the perception that The use of positions the reader to share the writer's viewpoint that Reference to signals the writer's view/belief that
Tone	The tone established by the writer is sombre and intended to highlight Designed to provoke a reaction from the audience, the tone is In a mocking tone, the writer The author's tone elicits sympathy for their position by Using colourful language, the writer establishes a tone designed to Provocative in language and dismissive in tone, the writer argues strongly against The reverent tone created through the use of positions the reader to The tone shifts as the writer goes on to demonstrate that Delivered in a forthright manner, the author's opinion
Language style	The writer use of a formal style and extensive research findings establishes her credentials. By addressing us informally, the writer establishes a sense of intimacy with the reader. The fast-paced and colloquial style immediately draw the reader into The writer uses a relaxed style and numerous familiar examples that position the audience to engage with
Visual material	The impact of the graph is The photograph sends a clear message that Placed prominently on the page, the photograph positions the reader to The grim humour of the cartoon provokes the response The cartoon highlights through
Persuasive techniques	A range of persuasive techniques has been used to Reminding the reader of past events triggers associations of By introducing a controversial example, the writer positions us to The use of colourful language predisposes us to When the writer highlights conflict within the debate, the reader is influenced to

	References to (experts/scientific findings/statistics, etc) influence readers
	to
	The use of a stereotypical example contributes to the effect of
	Highly emotive language, for example, influences us to accept
	Citing example after example, the writer seeks to convince us that
	The deliberately explosive opening pressures us to accept
9- 	Reference to the well-known authority of sways us to accept that
	Substantiating the point with many statistics is designed to add legitimacy to
	the writer's position that
	The writer establishes that by deriding the opposing viewpoint to the
	reader's (response/feelings/attitude and so on)
	Through repetition of the word the writer seeks to coerce the reader into
	believing that
	In associating the with the author aims to instill trust in his position
	With a series of thetorical questions the author aims to appeal to
294	The writer appeals to readers' sense of by
	Having shown the advantages of his solution, the author briefly mentions the
	disadvantages but dismisses them as being
	By citing extensive data the editor/writer builds the credibility of
	The writer flatters supporters of the idea by referring to them as
	The writer appeals to our sense of
	The editor/writer evokes our sense of outrage/anger/disappointment
	The writer quashes speculation that
	Finally, the author directly proposes a solution by
	The writer seeks readers' unflagging support for
	The writer exaggerates the concerns and urges readers to
	The writer elicits our sympathy and appeals to our sense of loyalty to
	The opinion column writer urges readers to
	The writer includes readers in the debate by
	The writer's use of shock factics coerces readers to feel
	The survey results/statistics figures generate our collective support for
	The writer ultimately establishes a clear agenda for change
	Challenges readers to adopt their viewpoint
	Draws readers into the debate
	Emphasizes the contention
	Engages the feeling of readers by
	Evokes anger/sympathy from readers
	Gains readers' sympathy by
	Justifies the point of view by
	Reinforces the contention/argument
	Reiterates the main argument that
	Urges readers to adopt their position on the issue
	Urges readers to relate to the scenario/ issue/ problem b
	The and the discount of the set o
Conclusions	By concluding with the phrase the author leaves readers with a sense that
	The climax of the argument is reached when leading us to conclude that
	The article concludes with a call to readers to In contrast, the editorial
	finishes with
	The article generates a sense of closure by returning to

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Integrated Approach SAMPLE RESPONSE

Background information: The Green Party is a political party in Australia which stands for more action and protection for the environment. Its press releases are aimed to appeal to its current supporters but also attract new, environmentally minded supporters. The Herald Sun is a conservative, tabloid newspaper. Andrew Bolt is one of its most famous journalists. He consistently writes strongly conservative persuasive pieces and his readership is generally made up of people who admire is strong conservative style.

Text 1:

Climate change protest kids need to hit the books

Andrew Bolt, Herald Sun, December 2, 2018 9:00pm

I admire the children who showed such guts and brains during last week's students' strike for "action" on global warming. No, I mean the tens of thousands - the vast majority - who stayed at school. I mean the ones who resisted mob pressure, the cheap flattery of the media and the lies of teachers and green politicians.

As for the students who marched in this new children's crusade through our cities, their chants — "ScoMo sucks" — and abusive and poorly spelled signs said it all. "Scott Morrison you're so full of sh.t the toilet is jelous [sic].." read one.

"Princess MoFo," (Google it) read another, with a picture of the Prime Minister with rouge and lipstick.

"We'll be less activist if you'll be less s..t," said one (expletive not deleted). "F... ScoMo." "FU @ ScoMo." "F... Adani."

And with a picture of a melting polar bear: "Act now before they dissappear (sic)."

Yes, many other signs were witty, but at the heart of this protest was a deep ignorance, shielded by an impenetrable and arrogant self-righteousness. What did these students actually know about global warming, as they demanded we end the coal-fired electricity that powers their schools, and scrap the \$60 billion-a-year coal exports that help pay for their teachers? The Junkee website interviewed a key speaker at the Sydney rally, a girl just 11 years old.

"I feel lots of fear," she said.

"Soon, there could be no such thing as Antarctica ... There could be no such thing as polar bears. There are islands disappearing."

Every one of those claims is inarguably false. Antarctica is a rocky continent that will never disappear and the British Antarctic Survey says its snow is growing, not melting. Polar bears are not vanishing, either. Adjunct professor Susan Crockford, a leading expert on this mascot of the warmists, estimates numbers jumped from 22,500 to 28,500 over a decade.

And Professor Paul Kench's landmark study of 27 atoll islands in the central Pacific found 43 per cent actually grew and just 14 per cent shrank.

All these facts are easy to find, as is the science that shows Australia has had fewer cyclones, record grain crops and more rain, with the planet recording virtually no more warming this century. So who filled the head of that 11-year-old and all the other protesters with such fearful lies?

And here is the most shameful part of that student strike. It is less an indictment of the students than of the teachers, parents, journalists and activists who coached them and pushed them to fight their climate jihad. Which idiot educators, for instance, put Al Gore's error-ridden propaganda film, *An Inconvenient Truth*, on the national curriculum? Gore, too, falsely claimed that Pacific islands were drowning, even causing evacuations — a deceit nailed by a British High Court judge in 2007. Gore, too, falsely claimed global warming was wiping out polar bears, another deceit nailed by the judge. And Gore, too, falsely claimed the seas would rise 20 feet "in the near future", a preposterous scare that the judge branded "distinctly alarmist".

Yet now we have mobs of schoolchildren believing fervently in these falsehoods and swearing at politicians who refuse to wreck our economy to "stop" what's not happening.

And for what? Chief Scientist Alan Finkel admits we could stop all Australia's emissions — junk every car, shut every power station, put a cork in every cow — and the effect on the climate would still be "virtually nothing". We're too small.

Do the striking students even know that? Hey, do they even care? What counts is not being right but seeming good. And if the facts don't fit, they must be ignored or howled down. That's what scares me most about this children's crusade. Students who show no real interest in the truth, have trouble even spelling and are intoxicated with their moral superiority cannot be reasoned with.

Argument is their enemy, which is why so many resort instead to abuse and even bullying. At the Sydney rally, Jean Hinchcliffe, just 14, read out the Prime Minister's phone number to the nearly 2000 students and asked them to call it for at least the next week. That's is not reasoning but harassing.

But what do you expect when an army of children is on the march, drunk on their power and righteousness?

Text 2:

Media Release From Mark Parnell, Leader of The South Australian Green Party:

2018-11-29

I'm proud to see school students taking the initiative to have their voice heard on climate change. After all, they will be the ones having to deal with this generation's inaction. Despite the Prime Minister's patronising exhortation for school students to stay in their classrooms, the Greens will be out on the steps of Parliament House in Adelaide tomorrow to hear what the next generation has to tell us. We know that they want emergency action on climate change and all MPs should come along to find out why.

Instead of shaming young people for wanting to have their voices heard, the Prime Minister should be welcoming the input of children and young people, since the future belongs to them. At 27 different locations around Australia, thousands of students aged 5-18 will be striking for climate action tomorrow. Hundreds are expected on the steps of State Parliament on North Terrace from 11am.

These students are all too young to vote, but they are not too young to know that taking action on climate change is the biggest issue of our time. I'm sure these young people will have strong views on the obsession of the old Parties with fossil fuels, whether drilling for oil in Great Australian Bight, fracking for gas or the appalling underground coal gasification being trialled at Leigh Creek

Text 3:

Climate change protest students should be ridiculed

The Daily Telegraph, December 3, 2018



Students protesting against the federal government over climate change policy. Artwork: Terry Pontikos

action against the action against change. In recent times there been much debate. has to leaving classioons Students protest Andrew bolt, A writer Herald sun for the emphatically Newspaper addresses Station Lith a tone of betittement the, topic tone, upon contending that climate change denialatina lie 15 a Unknowledgable. beina propagated of Mational an and bu inknowledgebte aloup Streng Concise attacterina the use d Students. Through Collogniai and Bolt both reaffirms language fellow conservative readers chilst belittiling Edundant depicting supporters with the intention of the partu Ween abilitier the plotests, dismissing them as more that hature nothing OF Ridg. dumb other hand in a press Media On the release of the SA green party from eader formallu Mark parnell addiesses illuminating fellon demonstrating his Green party Supporters ploudly wpon. and should be allohed to loice are the Enture children their that opinions. Emphasising the worth of a body of students fighting for Parnell makes heavy use of their beliefs Formal and directed angue address [mbags Similar In thesting different Bolt Opens manners his piece De the misquided, and allogant nature establishina of the Studen + protests Parnell students inhere as the plide Chooses demonstrate he thrase, Who has for do this Stood theu believe in. Both authors for what appeal Conservative hyperbolic statement their in to of order 乜 the Intrinsic values Bolt and Ween party supportive andiences respectively. really showed "hurts and students who that the stating brains i her their classrooms, majority who staved in here the Simeltaneoustu simeltaneously belittiling ` the Green Therebu partu and Supporters reafirmina fetton al the conservatives. Appealling to viens Values of Green party supporters the Parnell intrinsic "Proud to anguage taking the initiative." States School students how 1 13 Vin this cliche's Similar makind ot phrase. utilizina techniques. NSC 1 Bolt states. emotive. lannue es> DF highly connotatile and 28

A	protest.
× <8	Bolt states that "at the heart of this has a deep
	ignorance". This statement continues with Bolts intention
	of continually denigrating Green supporters as well
	as protestant students. Parnell follows in this theme,
	Attacking and reperalising against Conservatives when
	mentioning how students see having to "deal with this generate
	inaction "with the in order to call out conservatives
	and me evoke feelings of accountability. In this hay
*,	both authors appear to their own respective audiences
A.,	Whilst attacking the opposition.
******	In both authors body sections they build on
	the concept that the opposition is behaving thattighting
	behaving inationally, with parnelly famell. Bolt shifting to
· · · · · · · · · · · · · · · · · · ·	a more attricted to the in order to further desirade
**************************************	When party supporters, casting them as childline and anogant.
**************************************	Painell however has a tonal shift from praising Creen party to attaching conservative readers to Eurther appeal to v Green
	to attacking conservative readers to twitter appartil rolls
·•	Party members. One such case is when parnell calls
^	out the prime ministers "Patronising exhoritation", Slandering against him and thus shaming conservative views. Later in
5	his body section Parnell use makes use at et cliched
*	netaphonical Statements when addressing Yang Students, Stating
******************	that "The Enture belongs to them". This in turn validates
*	Green party supporters appealing to their sense of justice
	and makes them feel as though they have made the
⁷	right descision, whereas parnell adopts an most emperitation
¹	the empathising tone with his supporters Bolt dictates that
¹⁹ Maria Mandrid (1999) and a state of the	the claims of the arean party are "inarguably false".
	The use of exaggeduted statements induces and withingtown
¹⁹	an ultimatum, making conservative readers feel as though
*	they are right and every other 'Viewpoint is wrong.
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Bolt then, then through the use of logic and evidence Cynically illuminates to both Gleen Supporters and conservatives that "All these facts are easy to find," As a result of this Green supporters are left with a sense of shame whereas Conservatives are solidified in their beliefs. Parnell in his conclusion pleadingly calls for students to be recognised and their voices to be heard, in order to appeal to the inner sense of justice within his readers and convince them that the future shouldn't be it denied. Demonstration Demonstrating this when starting how stoudents are "Too, young to tic ect. Vote but not too young to ... know that etc" The cliched statement has connotative meanings of power and authority which parnell delineates to ween supporters and the students plotesting in particular," Thus empowering them with ideals of being young but not limited. Parnell then exaggeratedly states how a climate change is the "Biggest issue of our time". Inclusive language used in this strutement in for action amongst this statement cells out Gleen Supporters, evoking a sense of responsibility within them. Parnell making use of a tone that could be described as existentially optimistic contrasts heavily with bolts shift to sourcasm, calling for students to be ignored in order to further belittle protestant students and make them seem insignificant. this is demonstrated Rhetorically asking "Hey, do they even care?", Bolt makes use of Exclusive language. This has the effect of scaregaling and alienating Green supporters whilst also appealing to the self interest of conservatives, inducing feelings of superiority amongst them. Bolt then states how students that are "intoxicated with their moral superiority cannot be reasoned with." The use of firen Generalisation here depicts the protestant student body whole 30

... Student body in entirety as whe inational and insignitica - chokes a sense of thereby attacking and as a least Green supporters as with the intention of deniglating them and their beliefs. the_ image included alon: Terry pontikos, the in an image illustrated for and presented ba the daily telegraph depicts a group of 3 highly caricaturised students protesting against climate change. The tha caricature style causes the students to have large heads with silly and comedic facial express similarly to the arguments brought forward by Bolt, Por does this to symbolise the percieved inflated egos and arrogant nature of the protesting students. The diagonal lives created by the bookselves bookshelves in the backgro draw the viewers eye toward the students and their express rather than the signs they are holding, companying that Pontition is leading attention any from this, combined with the very the words "Ha Ha" are repeated all around A students signs, all on of which have some form of the satinical image of statement, communicates to the andience of conservative viewers that the plotests are insignificant and should be treated as a joke. This of so is thin

Block Approach SAMPLE RESPONSE

Dealing with homelessness in Melbourne's CBD:

Background Information:

During 2016, there was a sharp increase in the numbers of people sleeping rough in Melbourne's CBD, which has repeatedly been voted "Australia's most liveable city".

During the Australian Open tennis tournament in 2017, many tourists came to Melbourne and Melbourne City Council tried to asked many homeless people in parts of the CBD to move away. This has evoked a range of responses in the media.

Homeless people are mocking Melbourne, by Christopher Bantick is an opinion piece published in the Herald Sun on January 18, 2017.

Hate won't help Melbourne's homeless: Salvation Army Major Brendan Nottle by Brendan Nottle is an opinion piece published January 4 2017

The 'stand-alone' image is a photograph by Justin McManus, which was originally attached to a news article that appeared in the *Age* titled 'Melbourne City council will hear submissions on how to deal with homeless people in the CBD at a meeting tonight', published on 30/03/2017.

Homeless people are mocking Melbourne, writes Christopher Bantick

Christopher Bantick,

Herald Sun

January 18, 2017 5:21pm

THIS is a very politically incorrect thing to say. I may be accused of insensitivity, ignorance even heartlessness, certainly a lack of charity.

But I am over the homeless in Melbourne. I am tired of hearing the excuses as to why the homeless need special understanding.

Why do I have to show special understanding to the homeless who trash the city pavements?

Fast-food containers, alcohol bottles, urination and worse, that blight Flinders, Swanston and Elizabeth streets, and elsewhere.



A girl smokes a bong in full view of the public outside Flinders St station. Picture: Alex Coppel

This is my city and I don't like what is happening to it. It is an appalling advertisement for tourists and especially those attending the Australian Open.

The latest makeshift camp along Flinders St station is offensive. It says entitlement. Am I being harsh? I don't think so.

It is true that it is not an offence to be homeless, as Natalie Webster, on behalf of Victoria Police, reminded readers of this newspaper yesterday. "Should an offence be detected, police will deal with that as per normal practice," Ms Webster said.

What has become a disturbing feature is the sense of entitlement the homeless assume, if not vocally claim. The Flinders St camp says precisely this. It is not an offence to be homeless but it is an offence to take drugs and harass people.

The fact is Melbourne's burgeoning homeless are not "entitled" to turn shopfronts, doorways and pavements into their bedrooms, toilets and living rooms. Then there is the aggression. I am weary of being shouted at when I refuse to give money.

A girl smokes a bong alongside the Yarra River underneath Riverland Bar as Australian Open Tennis patrons walk past. Picture: Mark Stewart

It's not that I do not have experience with the homeless. A few years ago, I spent a summer working at the Sacred Heart Mission in the kitchen and then serving food to homeless people.

They came in their hundreds each day. They were unfailingly respectful, wellmannered and courteous. And were managed compassionately by Mission staff. While there was security on duty, I never saw trouble. Or did I hear bad language.

The homeless issue in Melbourne mocks the world's most liveable city status. If we had animals living as the homeless do, the RSPCA would act and improve the circumstances. We would be outraged.

To be fair, the City of Melbourne is responding to the problem and Lord Mayor Robert Doyle has shown leadership and clarity in wanting to deal with the homeless in a constructive way, saying: "We all — City of Melbourne, State Government, Federal Government, welfare agencies, Victoria Police — need to be on the same page to deal with this," in response to Tuesday's homeless colonisation on Flinders St.

But the Lord Mayor's comments carry a sleeper. While he may say that he would work with police on programs to address homelessness, there was a sting.

Embedded in this is a blame game. The City of Melbourne says the police are ineffective and the police are hamstrung by current legislation.

Opinion

Hate won't help Melbourne's homeless: Salvation Army Major Brendan Nottle

Brendan Nottle,

Herald Sun

January 4, 2017 4:23pm

I'VE just received an interesting Christmas present. It arrived a little late, New Year's Day to be exact, but arrive it did — my own troll.

I don't mean a cute, hairy, wrinkle-free doll like in the movie, Trolls. No, this was a social media troll, the kind who spews venomous bile via a keyboard.

They tend to sit in dark rooms from where they acquire the courage of a thousand warriors. Granted, they are a warrior of sorts, a keyboard warrior, but they drew courage from anonymity.

"You are a disgrace to your calling, a disgrace to your organisation and a disgrace to yourself," bellowed my self-proclaimed homelessness advocate.

My crime?

I was trying to provide some clarity as to what is happening on our streets around the complex issue of homelessness.

Am I occasionally misquoted and taken out of context? It happens.

Do I get it wrong from time to time and deserve to be challenged? Definitely.

Do my actions indicate that my heart is in the right place? I hope so.

Does the issue of homelessness deserve ongoing, spirited debate? Of course it does, but let the debate be focused on genuine solutions, not a constant rehashing of the problem.

In 2017, let's strip the debate of personal attacks, agendas and distracting white noise and invest our discipline, focus, time, energy and resources into meaningful, long-term solutions for those who have fallen through the cracks and have no place to call home.

And trolls, don't just talk about the issue. Get your hands dirty. Try getting out there and helping.

Trolls were nowhere to be seen among the hundreds of volunteers who provided help to those who struggled with loneliness this past Christmas Day. They were invisible on Christmas Night and Boxing Day when 22 men were lost and confused because their innercity rooming house had burnt down and some had to be sheltered for the night in the Salvos' city cafe.

Trolls were similarly absent when, with the support of the City of Melbourne, Collingwood Football Club and Crown Resorts, we opened our cafe overnight during the winter months to provide a safe place for those who were homeless.

The trolls never seem to be there when we desperately need volunteers or when teams of volunteers and staff gave up their New Year's Eve to care for the homeless and vulnerable who were affected by the city's festivities.Yes, the trolls have a wearing effect on me at times, but I try to take encouragement from the words of former US president Theodore Roosevelt, who said: "It is not the critic who counts; not the person who points out how the strong person stumbles, or where the doer of deeds could have done them better.

The credit belongs to the person who is actually in the arena, whose face is marred by dust and sweat and blood; who strives valiantly; who errs, who comes short again and again, because there is no effort without error and shortcoming; but who does actually strive to do the deeds; who knows great enthusiasms, the great devotions; who spends themselves in a worthy cause; who at the best knows in the end triumph

of high achievement and who, at worst, if they fail, at least fail while daring greatly, so that their place shall never be with those cold and timid souls who neither know victory nor defeat."

Last week, Lord Mayor Robert Doyle raised a number of issues, including a call for a cleanup of abandoned belongings on city streets. The fact that some of those belongings include syringes, ice pipes and faeces was an obvious enough reason for the clean-up.

His call acknowledged that the city has to be a place that is accessible for all and where everyone, no matter what their background, feels welcome and safe. We know from experience what is among some of those abandoned belongings. My wife, Sandra, received a needle-stick injury a few months ago when cleaning up rubbish in a laneway.

Yet the Lord Mayor's call was met with a wall of angry white noise, including accusations that Melbourne has an empathy crisis. What's frustrating is that we lost an opportunity for honest discussion about this critical issue and state some facts.

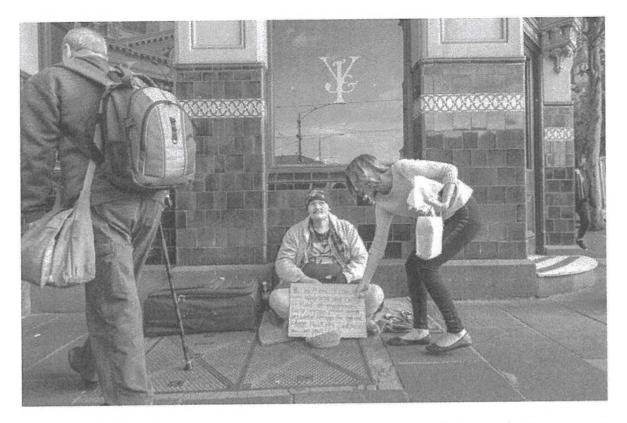
So let's consider them now: we do have a homelessness crisis in Melbourne. There has been at least a 74 per cent increase in rough sleepers in the city over the past two years.

Among that number are backpackers and people who certainly have accommodation. They sleep rough as a way of gaining public financial support. I have met them. I know they exist. But they are a small minority and shouldn't affect our passion to find solutions for the many who are doing it incredibly tough.

Key drivers for Melbourne's homelessness crisis include the closure of at least a dozen caravan parks and rooming houses over the past 18 months that have previously provided hundreds of beds for those seeking shelter. Many of the properties are being developed into apartments. There is a critical lack of affordable housing for people and a person's homelessness very rarely commences in the city.

It often begins in the suburbs and regional and rural areas when a person is much younger. There are some excellent local services in those communities but they are severely stretched due to a lack of funding. With the right resourcing, services could be preventing homelessness before it even starts. The issue is impacting many people of all ages, across the nation — surely it's time for a bipartisan, long-term strategic approach to what is now a major concern. 2017 needs to be the year when the white noise around homelessness subsides and we direct our passion, resources and discipline into finding solutions. Everything we do has to be focused on the homeless — nothing else.

Major Brendan Nottle leads the Salvation Army's Melbourne Project 614, which seeks out and helps those living on society's fringes.



The Age, News 30/03/2017, picture by Justin McManus. *Melbourne City council will hear submissions on how to deal with homeless people in the CBD at a meeting tonight.* Ben Silvey.

Homelessness has become an increasingly divisive usue in Melbourne fielda. Homelessness has become an increasingly divisive usue in Melbourne fielda. Homeless popule and moching Melbourne is a 2017 opinion article written by Unistoplar Bartice for the Hardel Sun. Bartice contends in an outraged and resentful fone that the homeless communities are making a mochary of Melbourne and in turn are naving a hugely destructive set of effects on the city. Similarly concerned with homelessness is Brendan Note, writter being that wort help Melbourne homeless an opinion article and advocates for the reassignment of valuable resources and efforts to Melbourne's homeless, claiming it is the only way to achieve actuations solutions. Finally, Justin Mellanus' image accompanying Melbourne attraction will hear submissions on how to deal with homeless people in the CBD at a meeting toning in the Age on Murch 2017 is a unive and contemplative take on the issue withinsting homeless individuals and provopeing thought and consideration from authents.

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Bauticets opinion piece is a demonizing portrained of Mellouine's homeless community, allouing it learns with the presentation of the spiposing opinion. The lines "This is a very politically incorrect thing to say" and "I may te accused of insersitivity, ignorance even hearly shows clearly lays out Bantiets poliutial contricisms. This accountedgement moles his later arguments more inducted and increases audienia, rivet, particularly when followed by the line bat contention interved to ellicit interviate in innerent feetures of supporting and industranding for Bantiets cause. This contributed with the statement of contention interved to ellicit interviate induces to an exclusived multic and reader base the of words like "frash" and "aggregion" similarly evoke on outraged response, as does the promining use of thetorical questions, in parces like "There to shore, special, understanding to the homeless who traves the atigens desires to like in a fugience and soft statement for any prevents." Brantice furthers his contention by appelling to supported atigens desires to like in a fugience and soft statement for any prevents." Brantice furthers his contention by appelling to supported atigens desires to like in a fugience and soft endors to such desires that any prevents." Brantice furthers his contention by appelling to supported atigens desires to like in a fugience and soft endors to such desires that

heart is in the right place?" and "Do Lack I wrong from time to time?" indicate an impliced moral superiority the author believes and is encouraging readers to believe that his own opinion is more valid or superior in nature to theat of his opposition, a dence similarly supported when Natle sups "I was trying to provide some clarity as to aller is happening on ow streets around the complex issue of hondessness. Another effective that will used by Nottle is his encouragement of audiences to take responsibility and catenting of the streets is his encouragement of audiences to take responsibility and catenting and "must our discipline, focus, time and energy that and resources into the face personal actions and percipe their own ability to rontribute to the issues outcome as meaningful and impactful. Finally, Nottle's prominent use of weededal evidence in phroses like "We end from experience" and "My whe, Subgraphic termede on phroses like "We end from experience" and "My whe, Subgraphic termede on phroses like "We end from experience" and "My whe, w Saudra, te centred a needle stick, injury a fear months ago alen cleaning up rubrish in Allenbary a laneway. When they serves to encourage audiences to percieve his own experience as an andicator of extensive and superior enalledge. The addition of personal elements of argument separates Mattle's piece from that of Bantick and McManus, whose alredice opinions contrast greatly to Notlle's subjective one

McManus' visual depiction BCN of the issue is a felling a throught propoleting portrayal of Monin Ma Malhournes homeless. The period disation of the justic can be seen in the topogrounding of the homeless man in frame. He appears opnet and respectful in rubue; his facial expressions and hody language appear calin and non-threatening, encourraging audiences to eel sumpatibulically bounds not just this individual for also other members of the homeless community. Similarly, this the man's pelorgings are well-kept: and tidy, unothersize of the paiement of the pelestrians walences, allowed the MMManush appear for the unother usive nature of the homelessis wirds on election and its subsequent allegarical meanings firstly the homeless man contrasts greetly with the sequestie neture of the hudding lehing man contrasts greetly with the sequestie neture of the hudding lehing come as a result of the presence of homalist communities in Metrournes CBD. Another effective device used by Brantick is indusive language; in the live This is my city and don't live what is happening if in it. It is an appalling advertisement both allows Brantick to assume personal ownership of the city, may turn monting readers to do so as well. By person clusing Mellowire and, as a result, the issues homalessness is impossing upon it. Brantick also makes the damaging perceptions or "an appalling advertisement" about personal aftairs deeply affecting the individuals home within city lives. How and prove the damaging perceptions or "an appalling advertisement" about personal aftairs deeply affecting the individuals home within city lives. How and offence legifielded, police will deal with the performance in the live Should an offence legifielded, police will deal with the her as per normal pratice. Ms webber said, a valid relative to Branticks constantion. Brantick, produce this however by characterisme the issue as a characteristic of "entermy" saying Ms Webber said", a radid relative to braities contention. Brantice indernities this, however by characteristic of "entrement" saying "The fact is Now Multournes' burgeoning homeless are not entrement" saying "The fact is Now Multournes' burgeoning homeless are not entrement, saying "The fact is Now Multournes' burgeoning homeless are not entrement is and living shoppfronts, doorways and pavements into their bedrooms, toilets and living rooms subsequently also appealing to the heat where savery concerns of the general public. This is compounded by this appeals to fear a saying an yeary of hermy should at when I refuce to give money. Brantice self-indulgent and entrue depiction of the homeless is supported further m his whiles for a provide aspect. The accompony image is dirty decrem and depressive, and the homelest the homeless and is supported further shoeing a bong in public demenses the homeless and wears of the damaging effects this issue could have on general populations. Brendan Nottle's opinion piece, alternatively, thises a much more simplified depution of Melbourne's homelius verses crisis. We Nottle begins by devouning the actions of his opposition through disgusting magory pertendenty in the life The end who spear versemous the via a keyboard. This repulses and disgusts preduces, and some may be encouraged to view it as have speet. The also undernoons the via a keyboard this repulses and disgusts calling with self-proclaimed homeleoness adagrates". A series of restorical questions are used, with many like "to my actions restrict his my

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Publication background:

The following article was published by The West Australian, a newspaper that has a traditional, conservative base of readers.

The response that follows was published in the comments section in its online edition.

Whose side are the pill dills on?

Gary Adshead The West Australian Tuesday, 29 January 2019



Apologies for sounding like a backward

thinking grump in his 50s. But all those so-called "experts" pushing for pill testing at music festivals should go and live in whatever parallel universe their brains came from.

We should be deeply troubled if our society has reached the point of sanctioning

organised crime by officially analysing its product before handing the drug back to the user to consume at will. To abandon a community's cornerstone values of right and wrong is to surrender to the underworld merchants who have dished out death under the guise of euphoria. Another cluster of music festival goers some as old as 25 — were taken to hospital in NSW at the weekend for throwing responsibility out the window and popping pills at enormous risk. I simply do not subscribe to the idea that it is up to governments around the country to put testing regimes in place to advise people that

up to governments around the country to put testing regimes in place to advise people that if they swallow their illicit drug it might kill them. The risk is self-evident. There is no shortage

I he risk is self-evident. There is no shortage of young faces whose lives were cut short by misadventure. Enough families have expressed grief over such futile loss of a loved one. The warnings are there. The danger is obvious.

Advocates of pill testing want the State to become a quality control service for drug syndicates making millions of dollars from their illegal trade.

The touchy-feely argument is that young people will take drugs regardless of all the warnings so governments should make sure they are safe at privately run music festivals. "We bring you into the tent, a researcher talks to you about your pills and use, gives

you some up-to-date info on the newer drugs out there and how to stay safe," is how one Eastern States doctor explained the process of pill testing in 2016.

I can only assume that once the testing is complete and education session is over, the client is free to take the pill, or pills, head into the festival, get off their dial and possibly collapse from a combination of the drugs and exhaustion. Who is responsible then?

Premier Mark McGowan was on to the flaws in this counter-intuitive proposal when asked this month if he was prepared to introduce on-site pill testing.

"You hand a pill over and someone does some perfunctory test and says it's OK," the Premier said.

"It might be 40-degree heat and they might have a body weight of 45kg and they take that pill and how ever many others. I don't think that's a safe way of dealing with the situation."

Extra medics have been credited with saving several lives at music festivals over the weekend - but are they answer to the pill testing debate?

The tragedy of losing someone who wanted to dance all day on drugs is bad enough. Imagine if you discovered after the death, or near-death, that the pills were given the green light by a government-approved testing station? Madness.

As is often the case, Europe is the benchmark for the backers of pill testing. Countries such as Spain and France gave up rying to stop people from doing the wrong thing so they opted to make illegal drug use less dangerous.

new online markets, reports of increased use, Jnion's drug monitoring and addiction unit. and informal monitoring sources based in a according to a 2016 report by the European MDMA tablets and adulterated tablets, and stitical new developments within Europe's production and availability, the opening of These include signs of increased MIDMA 'In recent years, signals from both formal MDMA in Europe has never been higher, MDMA/ecstasy market," the report said. number of countries have been flagging The availability and purity of ecstasy or he issuing of alerts on both high-dose evidence of low but potentially rising admissions, and even deaths in some numbers of MDMA-related hospital countries."

No doubt one of the pro-testing advocates will have data to counter that, but the main reason I have for taking an anti-testing stance has nothing to do with statistics. As a parent you teach your kids about the harm of taking pills because the original source would be unknown and the manufacturing process concealed and potentially lethal. You stress the responsibility they must take for their

actions. No government should be able to dilute that message by telling young people that their party pills are good to go. অলগ্যা; নি JANUARY 10 2019 NEWCASTLE HERALD

Opinion | Why pill testing should be considered as a means to reduce illicit drug use at festivals

Professor Alison Hutton

Australia has always been a country that allows free speech, and a debate that is not going away is pill testing.

Even though it is an illegal activity, taking drugs (often in combination with alcohol) is common at outdoor music festivals.

Evidence of drug usage at these events can be found in reported presentations to on-site care and media reports of illness and death at these events.

In 2016 in Australia, five deaths were reported and many more hospitalised due to drug overdoses, and in the past few weeks another two.

The way drugs are viewed in wider society, however, restricts the implementation of harm minimisation strategies at festivals and, as you know, we are currently having this debate.

Policing methods can be ineffective and, in some cases, may increase harm.

For example, young people who are scared of being caught with drugs by police during searches at entry points to or within the music festival site have been known to ingest all their drugs at one time to avoid getting caught by police – often with fatal consequences.

Researcher Tina Van Havere found that 44 per cent of outdoor music festival goers took cannabis, followed by MDMA (19 per cent) and cocaine (11 per cent).

Excessive drinking and the ingestion of drugs by young people at music festivals is a serious public health issue.

To support young people to reduce harm we need to think more broadly than targeting the individual in a paternalistic way and expecting them to comply.

Young people need to be actively engaged in choices that affect their health.

My research has shown that preventative health messages are more likely to be effective for young people in specific contexts.

The event environment of an outdoor music festival is an appropriate place to engage young people in practices that can minimise harm with non-medical initiatives that ensure the continued health of attendees at that event. This is where initiatives such as pill testing can fit in.

Pill testing at an event does not mean that those people administering the testing are condoning drug taking. Pill testing is a form of harm minimisation, which can be and should be a part of in-event care.

Pill testing recognises that people use illicit substances at events – in fact we know people have been using illicit substances at festivals since Woodstock.

Pill testing is an opportunity to test drugs that people have bought to consume, and the act of this test is an avenue to educate and have a conversation with those who choose to purchase illicit drugs.

Education and harm minimisation strategies such as pill testing should be considered as a means to reduce the risky behaviour of illicit drug use at large festivals.

We need to be talking about it instead of driving discussions about illicit drug use underground.

Harm minimisation strategies can create an avenue to start a conversation with young people about what they are taking and why.

Reducing harm in this cohort could have far-reaching impacts for those individuals and their families.

Professor Alison Hutton is recognised as a world leader in mass gathering health and research at the University of Newcastle.

I ran a police force and I'm not soft on drugs. This is why I'm backing a pill testing trial

By Michael Palmer, 18 March, 2019



PHOTO: There are personal stories behind every drug death: Adriana Buccianti says pill testing could have saved her son. (Supplied)

SECTION C - Analysis of language use

Instructions for Section C

Section C requires students to analyse the use of written and visual language.

Read the material on pages 12 and 13 and then complete the task below.

Write your analysis as a coherently structured piece of prose.

Your response will be assessed according to the criteria set out on page 14 of this book.

Section C is worth one-third of the total assessment for the examination.

TASK

How is written and visual language used to attempt to persuade readers to share the points of view presented in the material on pages 12 and 13?

Background information

Lawton is a town of 3000 people. It used to be on a major highway. However, a recent highway diversion has isolated the town, causing a sharp drop in the number of visitors. This has caused concern for the economic future of the town. There is a range of ideas within the community about how to address this problem.

> SECTION C – continued TURN OVER

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The local newspaper of Lawton publishes a weekly column written by the Mayor.

From the Mayor, Councillor Alexandra Wiley

Fellow residents,

Since the highway was diverted to bypass our town, we have all enjoyed the resultant peace. How often have we thought how pleasant it is to be able to cross the street for a chat with a friend without taking our lives in our hands! How many of us have been glad to leave our windows open without fear of dust from the road invading our rooms! But there is a downside to this. We risk becoming a backwater, on the way to being a ghost town, if this peace is all we have. Of course we no longer want huge trucks thundering down the main street, but we do want cars: cars full of people who will eat at our beautiful bakery, socialise at our historic pub, buy our handcrafts and used books – even stay at our comfortable motel. We want tourists and, to be blunt, we need their money.

Council has been considering for some time how to attract travellers and we think we have the answer – we have stopped thinking small and have started thinking on a grand scale. Our region is famous for the quality and freshness of its luscious produce, but we need a showcase for it. We grow the most crisp, most succulent fruit and vegetables around, and they should be our emblem. Imagine a spectacular piece of modern architecture, a landmark, a building in which visitors can enjoy our hospitality and in front of which they can take selfies to show their friends! We would have it created right here by local craftsmen and women. There could be no better place for it than our verdant Centennial Park – soaring to a height of 20 metres or more, it would tower over the trees and even over the spire of St Martin's Church! Imagine the events we could hold and all the merchandise that would go with it – cuddly toys, cards and gifts in the tourist centre … the list goes on, all to promote our region.

We don't yet have the final concept for what the structure will look like but already, of course, we hear the naysayers. 'It isn't original! It has been done! A giant attraction – can't we think of something else?' But do you know what – all the towns with giant attractions are thriving! Visitors love them! Research shows that towns with giant attractions receive 20% more visitors. We have been told there are people who make a point of seeing every one, of photographing them all, even making a competition of it. We deserve a share of that prosperity.

Fellow residents, this is our chance. We have to protect our lifestyle – our rural, wholesome Australian lifestyle in our own unpolluted town with its healthy food, sporting teams and annual Show. We must preserve our caring community where neighbours know and look out for one another. We want to welcome newcomers and offer them the chance to prosper among us. We want our farmers to have buyers for their produce, our young people to have jobs, our hospital and nursing home to be viable. We need to be on the tourist map and your Council feels this is the way to achieve it.

Please support this exciting idea for making Lawton a truly great town!

Alexandra Wiley

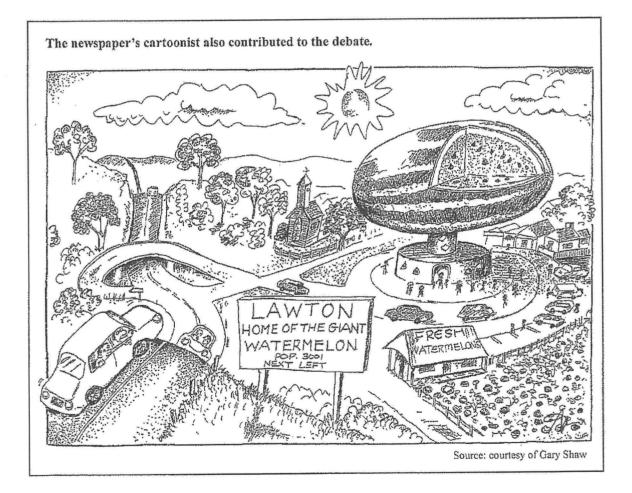
SECTION C - continued

In the next edition, the local newspaper published the following letter.

Of course we share Councillor Wiley's concern. Of course we want our town to survive. But destroying its beauty is not the way to make it great. The country is paved with plenty of giant 'attractions', all large, ugly installations. Can't we be different? Can't we have a cultural focus? Surely an art gallery, an annual music festival, a literary week would be preferable to a monstrosity. The world already has many, too many, 'selfie' opportunities! Surely visitors who like this sort of thing are not the type we want. Before we know it, this 'showcase' will be overrun by loud children and defaced by vandals, and our air will be polluted by too many cars. Let us consider what gives value to our lives. It is not prosperity at any price, it is not sporting teams and the noisy Show, it is quality of ideas, it is the pursuit of beauty. Our young people would be better employed as catalogue designers, gallery guides or storytellers. We say to Council, please think again.

Ian Warwick

President, Lawton Progress Association



END OF SECTION C TURN OVER